

# WORKSHOP

## The market players' views on international submarine connectivity in the European Union

**Date: 21 September**  
**Time: 09:00 – 17:30 CEST**  
**Location: Online**

In this workshop different stakeholders will share their views on the current state of play of the international submarine connectivity business in the European Union, with a focus on the competition and market dynamics following the entry of new actors, the challenges faced in the installation and operation of submarine cables (including those related to cable resilience, security and sustainability), and the expectations regarding the evolution of the European and national regulatory frameworks, institutional organisation and public policies in this area.

### DRAFT AGENDA

#### 09:00 – 12:45 Morning session

09:00-09:10 Opening statement

Speaker(s): [to be determined]

09:10-09:25 Introduction by the European Commission

Moderator: Co-chair of BEREC Digital Markets Working Group

Speaker(s): [to be determined]

09:25-09:35 Q&A

09:35-09:50 Evolution of the submarine cable international market and main challenges

Moderator: Co-chair of BEREC Digital Markets Working Group

Speaker: PwC



09:50-10:00 Q&A

10:00-11:00 Panel 1 | Investments, competition and future trends: case studies

Moderator: Co-chair of BEREC Digital Markets Working Group

Speaker 1 (20 mins): Meta

Speaker 2 (20 mins): Orange Group

Speaker 3 (20 mins): Medusa

11:00-11:30 Q&A

**11:30-11:45 Break**

11:45-12:45 Panel 2 | Presentations on the challenges faced in the installation of submarine cables and in authorisation related procedures in the European Union

Moderator: Filipe Prista Lucas (BEREC Regulatory Framework Working Group)

Speaker (20 mins): Google

Speaker (20 mins): Vodafone Group

Speaker (20 mins): Telxius

12:45-13:00 Q&A

**14:00 – 17:30 Afternoon session**

14:00-15:00 Panel 3 | Presentations on the challenges faced in the operation of submarine cables, including in what concerns access to stations and to terrestrial backhaul

Moderator: Filipe Prista Lucas (BEREC Regulatory Framework Working Group)

Speaker (20 mins): Microsoft

Speaker (20 mins): TI Sparkle

Speaker (20 mins): Telenor Group

15:00-15:15 Q&A



15:15-15:45 Panel 4 | Presentations of the current state of play on submarine cables resilience, security and sustainability

Moderator: Antonello de Tomaso (Co-chair of BEREC Regulatory Framework Working Group)

Speaker(s): [to be determined]

15:45-16:00 Q&A

**16:00-16:15 Break**

16:15-17:00 Panel 5 | Expectations on future measures to promote international connectivity at European Union and national levels, including in what concerns the regulatory framework, the institutional organisation and public policy making

Moderator: Ervin Kajzinger (Co-chair BEREC Regulatory Framework Working Group)

Speaker (22:30 mins): ETNO

Speaker (22:30 mins): Analysis Mason

17:00-17:15 Q&A

17:15-17:30 Closing statement

Speaker(s): [to be determined]

**17:30**

**End of workshop**

