

REFERENCE SITE COLLABORATIVE NETWORK

4th Call for AHA Reference Sites Awards Ceremony



Room 0A Albert Borchette Conference Center Rue Froissart 36 Brussels

10 October 2022

AGENDA



- 9:30 Welcome
- 9:45 European Insights
- 10:30 Coffee/Tea & Networking
- 11:00 Presentations on selected European funded projects
- 12:00 Presentation of selected Good Practices
- 12:45 Lunch & Networking
- 14:15 Policy Panel Discussion
- 15:00 Awards Ceremony
- 16:00 Concluding Remarks, Announcements, Close

Welcome



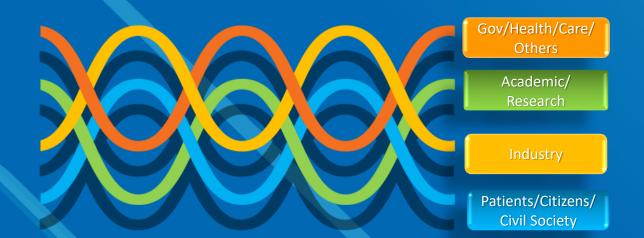
Maddalena Illario RSCN – Chair and Coordinator of Campania AHA Reference Site

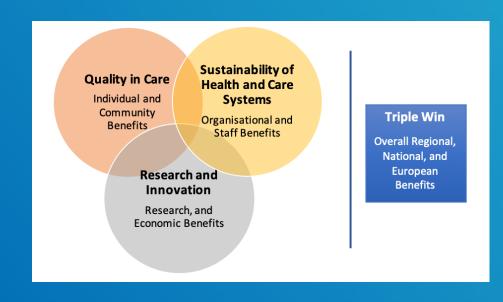
VISION



Promoting and Facilitating the implementation and Scaling-Up of Innovation and Digital Solutions to address the life-course approach to active and healthy ageing

- Stakeholder-driven, dynamic initiative
- Fostering innovation in local ecosystem
- Valorizing the work done in each region





RSCN Mission



The RSCN aims to support AHA Reference Sites in Europe, and beyond, to:

- Promote all actions of AHA within a "whole life course"
- Accelerate the deployment of major innovations
 which will improve health, wellbeing, and care outcomes
- Develop new business models for innovative services
- Create growth opportunities through new skills & new jobs



RSCN Aims



- a) Promote a life-course approach applied to specific targets and settings
- **b) Accelerate** the scaling-up and deployment of major innovations and digital health and care solutions that are tailored to our Reference Sites

By bringing together all accredited AHA Reference Sites into a single network we:

- facilitate the sharing of knowledge and expertise;
- create opportunities for collaboration to address common health and care challenges;
- facilitate AHA Reference Site regions in the development and implementation of regional health and care transformation programmes;
- generate connections with European and International forums to promote a life-course approach to active and healthy ageing.

4th Call for AHA Reference Sites: an overview



The objective of the 4th Call was to develop high quality AHA Reference Sites that can make a sustainable impact in addressing a life-course approach to active and healthy ageing in their region

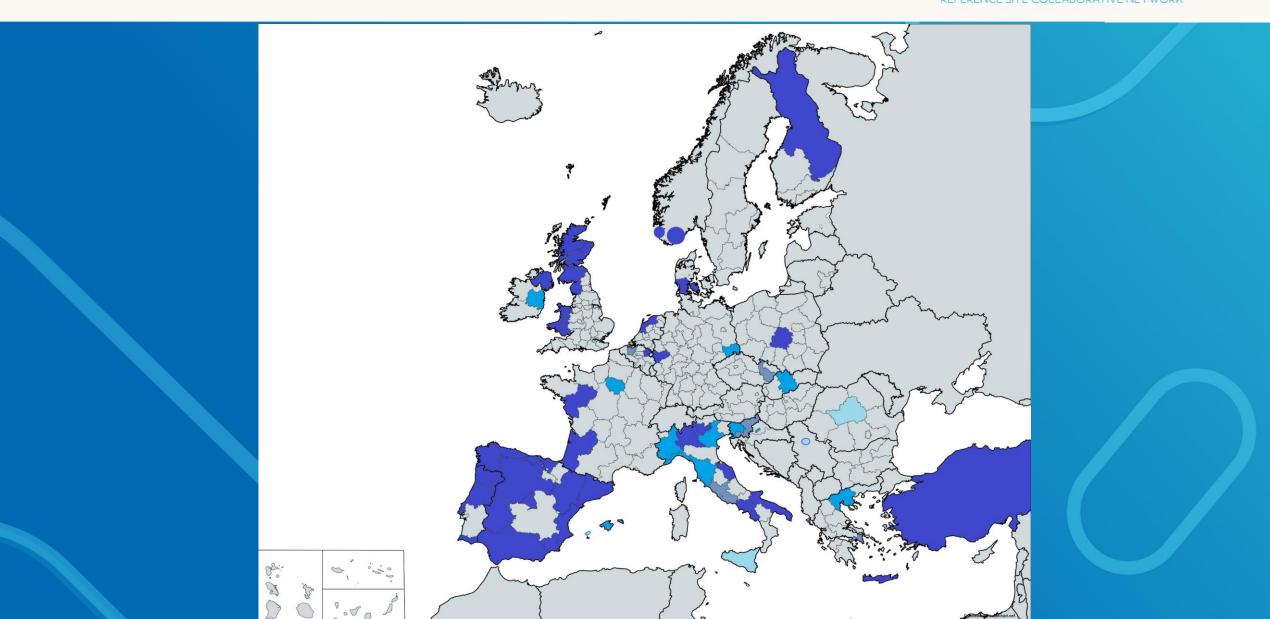
Two Phases to the application:

- Phase 1 demonstration of evidence against the defined criteria for becoming an AHA Reference Site region
- Phase 2 maturity self-assessment using an adapted version of the Scirocco tool for AHA Reference Sites to facilitate regions in developing and strengthening the AHA Reference Site

65 regions are now accredited as AHA Reference Sites

RS Distribution in EU





Our Approach to Innovation



Health need

Environmental context

Digital Infrastructure

MULTIDIMENSIONAL INTERVENTIONS FOR LIFE-COURSE HEALTH AND WELLBEING

ENGAGEMENT OF STAKEHOLDERS AT LOCAL, NATIONAL AND INTERNATIONAL LEVELS

RSCN Outreach



Nigeria, Malawi, Uganda, Kenya







CARRIBEAN Barbados



RSCN
European AHA
REFERENCE SITES







Strategic Objectives 2020 - 2023





- National and geographic networks
- Good practices

Facilitate Scaling Up Facilitate Knowledge Exchange

- Thematic working groups
- Publications
- Webinars
- Repositories

- Communication
- Relationships & collaborations
- Projects
- Surveys

Support Members Support Innovation

- Project Advisory Groups
- eHealth Stakeholder Group
- Assessments (readiness for innovation)

Management and Governance

Services for RS





INFORMING

Providing access to the latest information on health and care, active and healthy ageing, digital health including alerts to funding opportunities

SUPPORTING

Support knowledge sharing on evidence-based good practice approaches, Innovation, and digital health solutions

PROMOTING

Connection with and between policy makers, health and care providers, researchers, and business leaders

INSPIRE

inspire the development of local networks and build opportunities for collaboration on projects with other members

RESEARCH

Support the design of person-centered innovative solutions for lifecourse AHA

Collaborative activities





Session 1



Session 1: European Insights

Moderator: Ana Carriazo

Session 1



DIGITAL TRANSFORMATION OF HEALTH AND CARE IN TIMES OF DEMOGRAPHIC CHANGE

Irina Kalderon Libal, DG CONNECT



Digital Transformation of Health and Care in Times of Demographic Change

Irina KALDERON LIBAL,
Policy Officer
European Commission
DG CNECT/H3: "eHealth, Wellbeing and Ageing"

10 October 2022

Digital Health and Care 🕸







TRANSFORMATION OF HEALTH AND CARE IN THE DIGITAL SINGLE MARKET - Harnessing the potential of data to empower citizens and build a healthier society

European health challenges

- Ageing population and chronic diseases putting pressure on health budgets
- Unequal quality and access to healthcare services
- Shortage of health professionals

Potential of digital applications and data to improve health

- Efficient and integrated healthcare systems
- Personalised health research, diagnosis and treatment
- Prevention and citizen-centred health services

What EU citizens expect...



To access their own health data

(requiring interoperable and quality health data)



To share their health data

(if privacy and security are ensured)



To provide feedback on quality of treatments

Support European Commission:



Secure access and exchange of health data





Ambition:

Citizens can securely access and share (e.g. with doctors or pharmacies) their health data anywhere in the EU.

Actions:

- eHealth Digital Service Infrastructure will deliver initial cross-border services (patient summaries and ePrescriptions) and cooperation between participating countries will be strengthened.
- Proposals to extend scope of eHealth cross-border services to additional cases, e.g. full electronic health records.
- Recommended exchange format for interoperability of existing electronic health records in Europe.



Health data pooled for research and personalised medicine



Ambition:

Shared health resources (data. infrastructure. expertise...) allowing targeted and faster research, diagnosis and treatment.

Actions:

- Voluntary collaboration mechanisms for health research and clinical practice (starting with "one million genomes by 2022" target).
- Specifications for secure access and exchange of health data.
- Pilot actions on rare diseases, infectious diseases and impact data.



Digital tools and data for citizen empowerment and person-centred healthcare



Ambition:

Citizens can monitor their health, adapt their lifestyle and interact with their doctors and carers (receiving and providing feedback).

Actions:

- Facilitate supply of innovative digital-based solutions for health, also by SMEs, with common principles and certification.
- Support demand uptake of innovative digital-based solutions for health, notably by healthcare authorities and providers, with exchange of practices and technical assistance.
- Mobilise more efficiently public funding for innovative digital-based solutions for health, including EU funding.



Actions for Active and Healthy Ageing

- Over 80 H2020 projects (Integrated care, Independent Living, Robotics, Age-friendly home and work environments, virtual coaches, etc.)
- Large Scale Pilots with the DEI Health and Care cluster (150 Mil)
- International Cooperation on AHA and on EU Japan Cooperation on Smart environments for the Ageing population
- European Innovation Partnership on Active and Healthy Ageing (since 2012)
- 103 Reference Sites and Twinnings
- Active and Assisted Living Programme
- Study on the <u>Silver Economy</u>
- Study on <u>Top 25 influential ICT for Active and Healthy Ageing projects</u>



DEI HEALTH & CARE CLUSTER





€ 22.379.512

CNR (Italy) 2019-2023



€ 22.596.059

Medtronic Iberica (Spain) 2019-2023



€ 20.944.318

University of Ireland Maynooth (Ireland) 2019-2023



€ 21.319.813

Scuola Superiore S. Anna (Italy) 2019-2023



€ 7.192.592

Engineering (Italy) 2019-2022



€ 7.450.948

(Spain) 2020-2023



€ 21.781.120

UNINOVA (Portugal) 2019-2023



€ 25.202.348

Medtronic Iberica (Spain) 2017-2020



€ 4.831.233

Waterford Institute of Technology (Ireland) 2020-2022 Health&Care Cluster > 150 M€

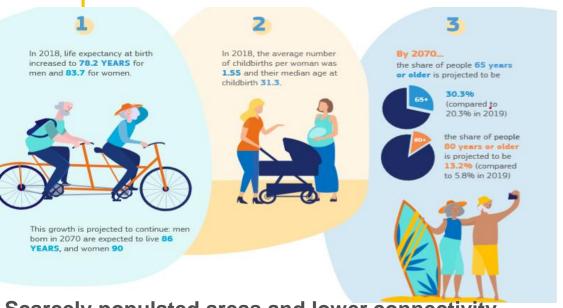
Large Scale Pilots > **87 M**€



- Very large <u>innovation actions</u>
- Focus on <u>open</u> platforms and <u>standard-based</u> solutions
- Value-chain approach

- A set of compelling <u>use cases</u> with evidence of impact
- Cascading Funding (open calls)

Challenges of Demographic Change in Europe and in Regions



Scarcely populated areas and lower connectivity

Long-term care needs are rising rapidly with acute staff shortages

Lack of age-friendly living and working environments

Slow transition to family- and community-based care services

Social and educational inequalities in life expectancy are rising (3.4 F & 6.9 M)

Gap in digital skills for healthcare workforce and citizens/patients

Additional COVID-19 challenges (isolation, mental health)

Lack of uptake of digital innovations and eServices

Homecare services at full market cost are unaffordable for 75 % of older persons

Less than 3% of total health expenditure to prevention







2020 2

Way forward for Active and Healthy Living

- Build on EIP on AHA achievements and focus on scaling-up and uptake of innovation
- EDIHs and ecosystems, EHDS, interoperability, AI Testing and Experimentation Facility in Health
- Specific Calls in Horizon Europe 23-24 WP Staying Healthy in a rapidly changing society
- Horizon Europe Partnership on Transforming Health and Care Systems (EUR 100 Mil)
- <u>EU Care Strategy</u> and scale-up actions on Long-Term Care
- TSI Flagship on Person-centred Integrated Care
- IN4AHA CSA— Cross-border scale-up model for innovation for active and healthy ageing
- Digital skills (Master courses, short-term trainings, Pact for Skills, <u>IDEAHL</u>, Horizon Europe and EU4Health)
- Active and Healthy Living in the Digital World Community platform



Active and Healthy Living in the Digital World

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European Innovation Partnership on Active and Healthy Ageing

Active and Healthy Living in the Digital World is a multi-stakeholder information and communication hub for European citizens, innovators, patients, health and care providers, researchers and policy makers engaged in research and innovation, deployment, exchange and dissemination of best practices, innovative solutions, scientific collaboration and policies related to active and healthy living and aging with digital tools. It builds on the achievements of the European Innovation Partnership on Active and Healthy Ageing and promotes active and healthy living throughout the lifecourse.



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Wellbeing and Health promotion



Ecosystems and Reference Sites



International Cooperation



Silver Economy & Health Tech





Digital Health Literacy

Session 1



HEALTHY AGEING IN THE WHO EUROPEAN REGION: TOWARDS A FRAMEWORK FOR ACTION

Dr Oxana Domenti, WHO REPRESENTATIVE TO THE EU





#AddingLifeToYears



Presenting the first ever Healthy Ageing 50: Leaders transforming the world to be a better place to grow older





Presenting the first ever Healthy Ageing 50: Leaders transforming the world to be a better place to grow older



Population ageing has been accelerating in the

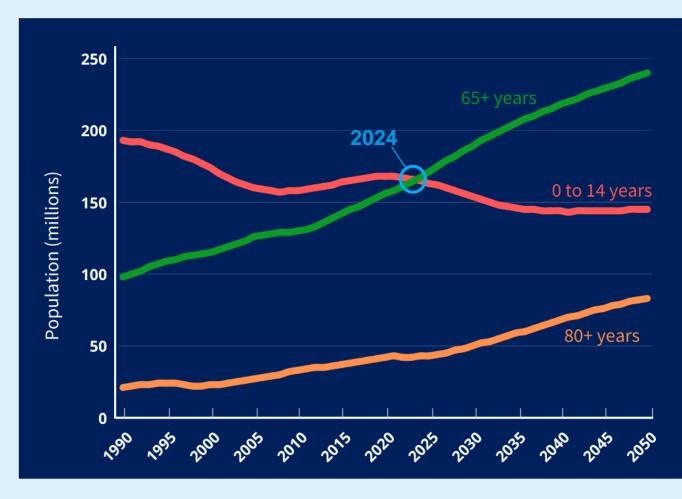
WHO European Region

Europe has the highest median age of all Regions in the world

In 2024, the number of people 65+ will exceed the number of people <15 years

The 80+ population is the fastest growing age group





Population by age groups from 1990 to 2050

Sources: World Population Prospects 2022 (UN DESA (2022).

Older people bore the brunt of the pandemic in Europe

2.8_{million}

Excess deaths among people 60+ associated with the pandemic in 2020 and 2021 in the European Region

200 000

Cumulative number of deaths attributable to Covid-19 among nursing home residents in EU countries

Older people were heavily affected by:



Interruptions of health & social services



Loneliness and social isolation



Declines in mental health



The Regional Office has stepped up work with Member States in policy areas of high impact







Vaccination and infectious disease control

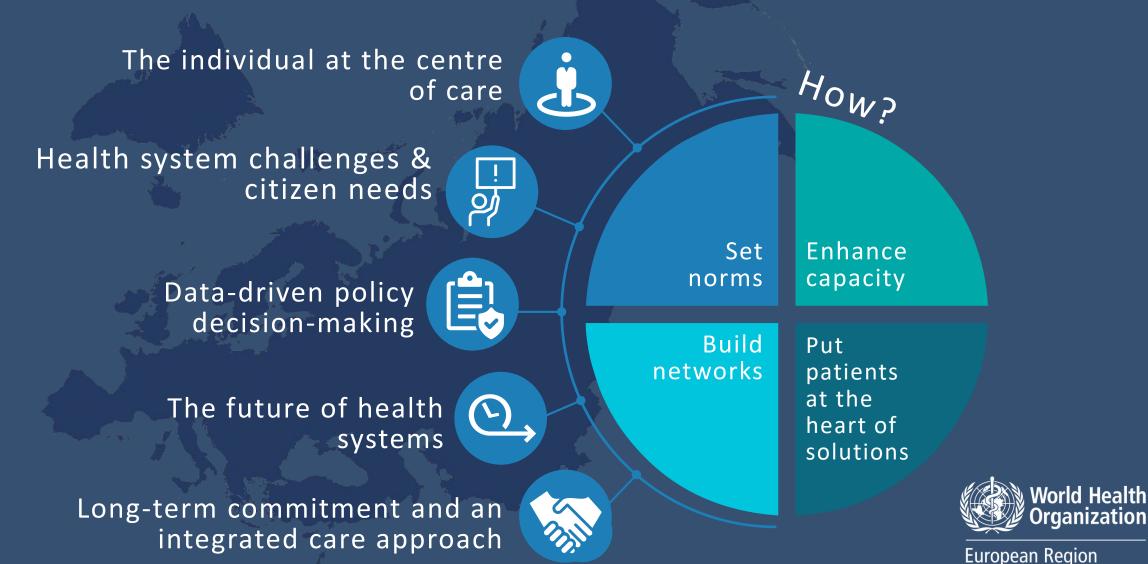
Long-term Care

Mental health and Well-being



Intersectoral and multi-level initiatives are at the heart of the UN Decade of Healthy Ageing MUNICIPAL SEALL AGE-FRIENDLY 7. Communication and **ENVIRON**information MENTS **WHO provides** guidance on **Age-friendly** environments World Health Organization in Europe SOCIAL ENVIRONMENT **European Region** 31

Leveraging Digital Transformation for Better Health in Europe: Regional Digital Health Action Plan 2023-2030



Framework for action on healthy ageing in Europe: Proposed action areas

Healthy ageing over the life course



Age-friendly environments



Integrated care



Long-term care



Combatting ageism



Monitoring, research and innovation







Thank you!

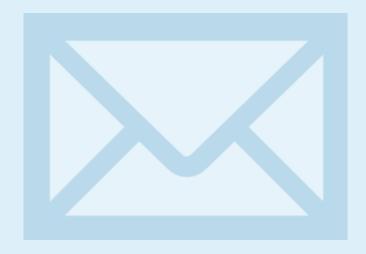


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Session 1



EUROPEAN PARTNERSHIP ON TRANSFORMING HEALTH AND CARE SYSTEMS

Sabrine Montante, THCS PARTNERSHIP



EU Partnership on Transforming Health and Care Systems (THCS)

10 October 2022

Vision and objectives

High-quality, fairly accessible, sustainable, efficient, resilient and inclusive health and care systems for all.

2023-2030



- Increase funding opportunities and strengthen the research and innovation community
- Fill knowledge gaps
- Increase the ability to implement innovation
- Intensify cooperation among countries and beyond healthcare
- Increase stakeholders' involvement

THCS works embracing the whole knowledge and innovation cycle from fundamental research to implementation and transfer of innovation

Main Focus of THCS

Three main workstreams

- Fill the knowledge gaps
- / Implementation and Tranfer
- Boosting Health and care systems

- > The Partnership will last 7 years and will be cofunded by the EC at a rate of 30%
- The Partnership core activity will be the launch of Joint transnational calls (JTCs)
- > Activities in kind will also need to be foreseen to support the implementation and the translation into policies and practices
- The geographical coverage will be ensured by a large number of organizations from MS, AC and also third countries

Expected Outcomes

- Increased engagement of researcher in enhanced collaborative research
- Use of research results to develop evidence-based strategies and policies and to learn from good practices.
- Implementation of innovative ways of delivering care and maintaining population health.
- Planning and implementation of efficient investments to use innovative solutions and care models
- Increased number of innovators and stronger ecosystems to facilitate the uptake of successful innovations
- Increased digital and health literacy for citizens and health and care professionals.
- Better cooperation and use of context-specific knowledge and evidence across Countries

Joint effort with other EU Initiatives

Areas for collaboration	Candidate Partnerships, Missions, EU Programmes	Synergy Areas		
Design and Planning	EU4HealthDIGITAL	 Disease prevention actions Reliable use/re-use of health data Digital transformation solutions Knowledge transfer actions 		
Implementation	 Cancer Mission Personalized Medicine Rare Diseases One Health/AMR Innovative Health Initiative Pandemic Preparedeness EIT Health ERIA4Health 	 Uptake & scale up technological innovations Support & apply personalized medicine solutions trough EU Align rare diseases reseach to context needs Grant equity and improve quality of life to cancer patients Improve AI-driven technologies towards VBHC 		
Funding	• ERDF • ESF+	 Implementing infrastructures, capacity building Strenghtening education and training for HC professionals 		

Thanks for your attention

Session 1



EUROPEAN CARE STRATEGY

Flaviana Teodosiu, DG EMPLOYMENT



EUROPEAN CARE STRATEGY

AHA Reference Sites - Awards Ceremony

10 October 2022

#EUCareStrategy





The Care Package

SWD on consultation activities

Communication on the European care strategy

Proposal for a Council Recommendation on the revision of the Barcelona targets Proposal for a Council Recommendation on access to affordable high-quality long-term care





Commission Communication on the European Care Strategy

Scope

- Care receivers and carers
- Care in a lifelong perspective, with focus on early childhood education and care and longterm care
- Synergies with other policies and related EU initiatives (e.g. skills, employment, disability, healthcare, social dialogue, gender equality)

Areas of action

- Improving care services
- Improving working conditions in the care sector
- Better balance between work and care responsibilities
- Investing in care
- Improving the evidence base and monitoring progress



Council Recommendation on access to affordable high-quality long-term care

Affordability

 social protection (timely, comprehensive, adequate)

Availability

- more LTC services& more options
- home care & community-base care
- territorial gaps
- innovative & digital solutions
- accessibility

Quality

- LTC quality principles
- LTC quality assurance elements

Carers

- formal (working conditions, skills needs and worker shortages, social dialogue)
- informal (mapping carers, training, counselling, respite care)



More here:

A European Care Strategy for caregivers and care receivers

Atlas of Demography



ec.europa.eu/social



Social Europe



EU_Social

Thank you



ec.europa.eu/social



Social Europe



EU_Social

Session 2



Session 2: Selected European Funded Projects

Moderator: John Farrell

Session 2



TAKEAWAYS FROM IN-4-AHA FOR SUCCESSFUL SCALE-UP OF INNOVATION

Gisela A Garcia-Alvarez, CSG

in 4 aha

TAKEAWAYS FROM IN-4-AHA FOR A SUCCESSFUL SCALE-UP OF INNOVATION.

Gisela Garcia-Alvarez
Galician Health Cluster, CSG
Managing director
10th of October 2022 – RSCN Award Ceremony



This project has received funding from

the European Union's Horizon 2020 research and innovation programme under grant agreement No 101017603

http://ec.europa.eu/digital-singlemarket/ehealth

in faha

Innovation Networks for Scaling Active and Healthy Ageing (IN-4-AHA) goals:

The project brings together supply and demand actors to create sustainable, flexible yet standardised AHA innovation **scale-up model**.

- ✓ validated by a series of <u>tests</u> (technical conditions & living environments)
- ✓ complemented with a <u>roadmap and long-term investment strategy</u>
- ✓ outcomes are **co-designed** with the **interest groups**



















in4aha

Scale- up model







- Non-linear long-term tool
- **Essential stakeholder** involvement
- **Process aligned with** company strategy
- References to tools & info























Innovators

Policymakers

Roadmap stakeholders

Adopt a person-centred approach

Early data-management practices

Conduct impact assessment

Business development support

AHA innovation platform Enablers 4

Accelerator and testing programmes

Government-backed sandboxes

Early-stage financing

Education

Harmonisation

STAKEHOLDERS























Long-term ivestment plan not medical device

















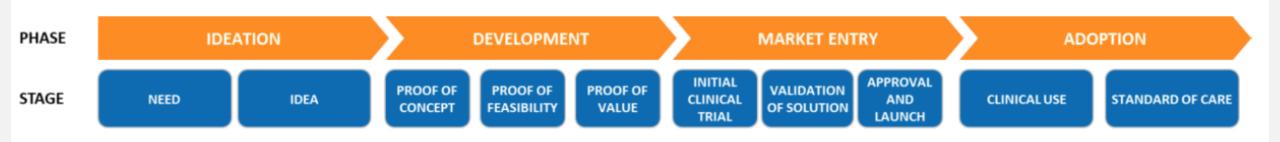








Long-term ivestment plan medical device



























AVECEN by PLEXUS Tech is virtual Assistant for active ageing of people with neurodegenerative illnesses.







Reusable body temperature logger with mobile application for early detection of health risks, potential COVID-19 infection and other health related issues.

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https://www.linkedin.com/groups/8912125











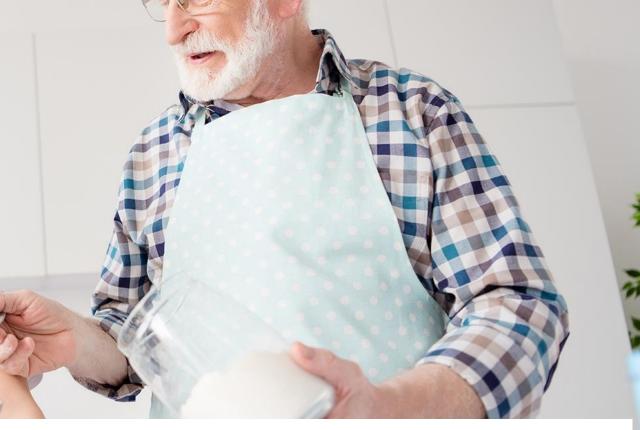










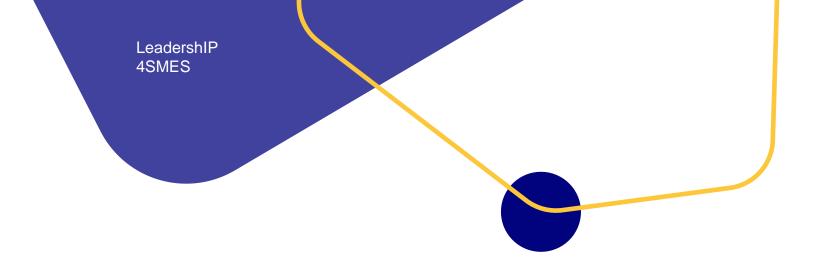


Session 2



LEADERSHIP4SMES – INTELLECTUAL PROPERTY, THE KEY VALUE DRIVER FOR INVESTORS IN STARTUPS AND SMES – LESSONS LEARNT

Aleardo Furlani, INNOVA



IP management tools for early stage DeepTech start-ups

Lessons learnt form Leadership4SMES

H2020-INNOSUP-2020-10

10.10.2022 11:00





Scope of LEADERSHIP4SMEs

LEADERSHIP4SMEs service rendering is followed by **Access to finance support and coaching**

The goal is to enhance the valorisation process of formalized and non-formalized IPR assets of SMEs and Start-ups using new approaches tailored to the pre-investment phase through a coaching process

- IPR management services along the TRL scale
- Bilateral fine-tuning
- Enhance the IP management process in view of approaching the investors





Scope of LEADERSHIP4SMEs Catalogue of Services/1



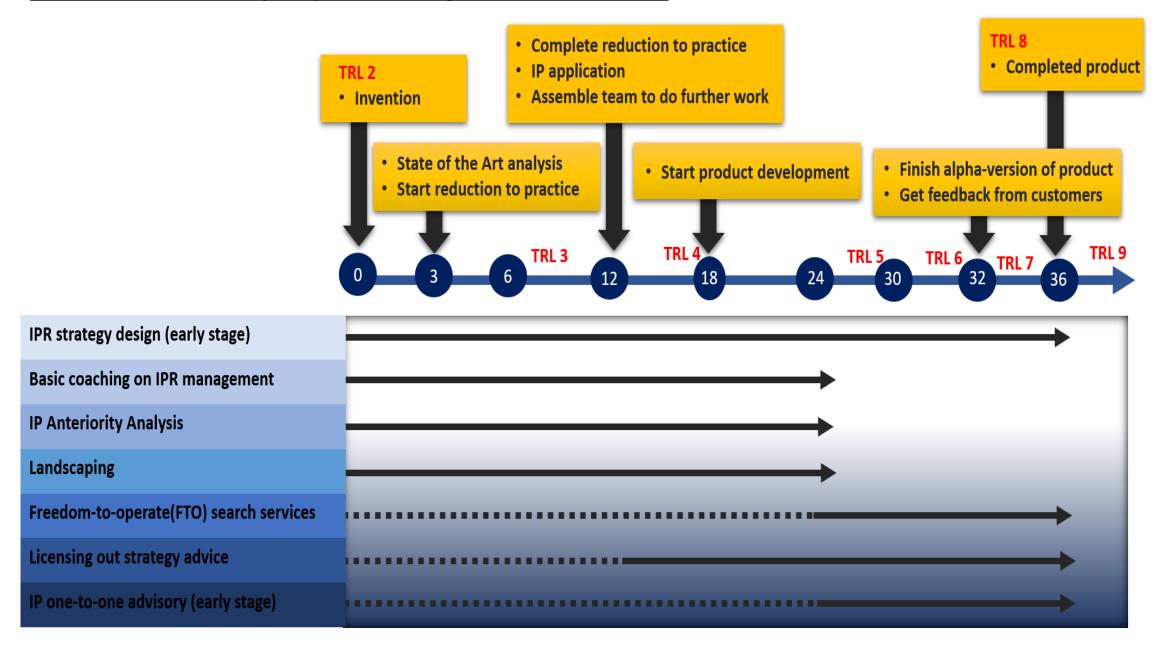
LEADERSHIP4SMEs elaborated a number of tools to enhance the IP management of Start-ups and SMEs in view of the acceleration of the access to finance phase.

Innovation elements streamlined:

- Perform business-driven IP portfolio management, by understanding company's needs and developing roadmaps of change on the basis of the TRL levels.
- Support in making the of Start-ups and SMEs aware of the non formalised intellectual property assets
- Study the correlation between the use of IPR and the high growth potential of Start-ups and SMEs and develop a IP rating system to assess the potential to become an high growth company
- Matching tools to enhance the business strategy and the communication of the IP strengths to Investors
 of selected Start-ups and SMEs



IPR services deployed along the TRL scale



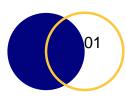


TRL- based Catalogue of IPR management services

No.	IPR Management Services	TRL	IP Tools	Access Condition	Dependencies
1	IP strategy design (early stage)	TRL6-9	Webinar	Open	0
2	IP Anteriority Analysis	TRL 1-6	Report structure	Restricted	1
3	Landscaping	TRL 1-6	Report structure	Restricted	1
4	Freedom-to-operate (FTO) Search Services	TRL6-7	Report structure	Restricted	13
5	Freedom-to-operate (FTO) Analysis Services	TRL6-7	Report structure	Restricted	12
6	Basic coaching on IPR management	TRL 1-6	Webinar	Open	0
7	Licensing out strategy advice	TRL6-7	Webinar	Open	1
8	IP one-to-one advisory on IP licensing out (early stage)	TRL 1-6	Report Structure	Restricted	4
9	IP strategy design (growth stage)	TRL 8-9	Webinar	Open	0
10	IP strategy implementation action plan	TRL 8-9	Report Structure	Restricted	18
11	IP one-to-one advisory (growth stage)	TRL 8-9	Checklist	Restricted	0
12	IP know-how risk mitigation advisory	TRL 8-9	Webinar	Open	9
13	IPR licensing in advisory	TRL 8-9	Webinar	Open	8
14	IPR economic valuation (funding)	TRL 8-9	Checklist	Restricted	9
15	IPR (single asset evaluation) economic valuation	TRL 8-9	Report structure	Restricted	8
16	IPR asset economic valuation (bankability)	TRL 8-9	Checklist	Restricted	9
17	Securitize IP asset -Assessment	TRL 8-9	Checklist	Restricted	14







Communicating IP Assets value



- Financial investors are participating in the growth of the company: as the company's assets grow, so does the value of their share in those assets.
- Communication to investors is not to be focused to the immediate liquidation potential of the IP Assets,
- Communication of IP Assets being the platform for innovation and growth- should highlight also future products and markets as well.



Various Kinds of Trade Secret with Confidential Information

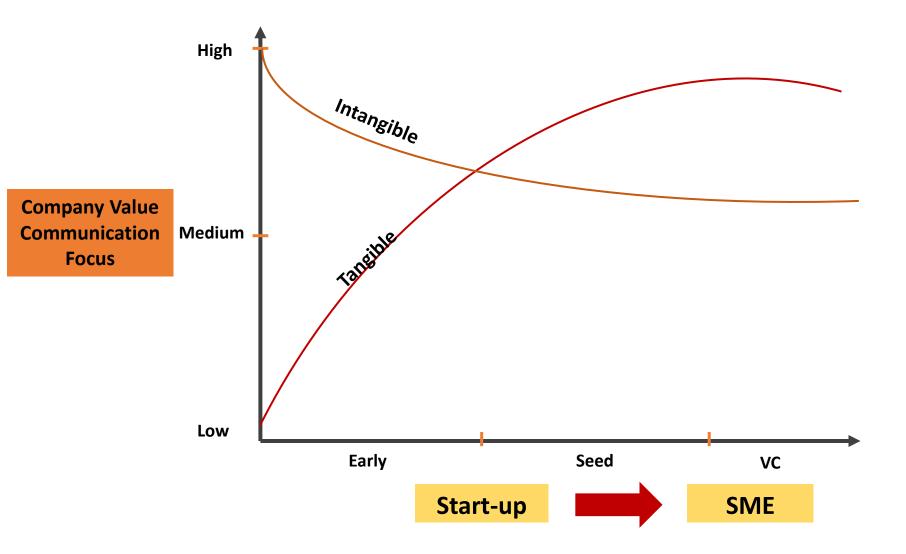
This slide is 100% editable. Adapt it to your needs and capture your audience's attention.



- Formula Crucial ingredients of product
- Process Cooking process with unique flavours
- Methods Calculations or algorithms that improve decisions, operations
- Tools Propriety design tools that improve quality and productivity
- Patterns Reusable solutions that lead to multiple designs and processes
- Automation Systems that automate work to improve quality and efficiency
- 07 Design Product or service design

The Communication of the Intangible Value





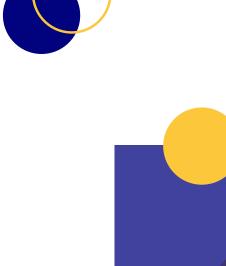




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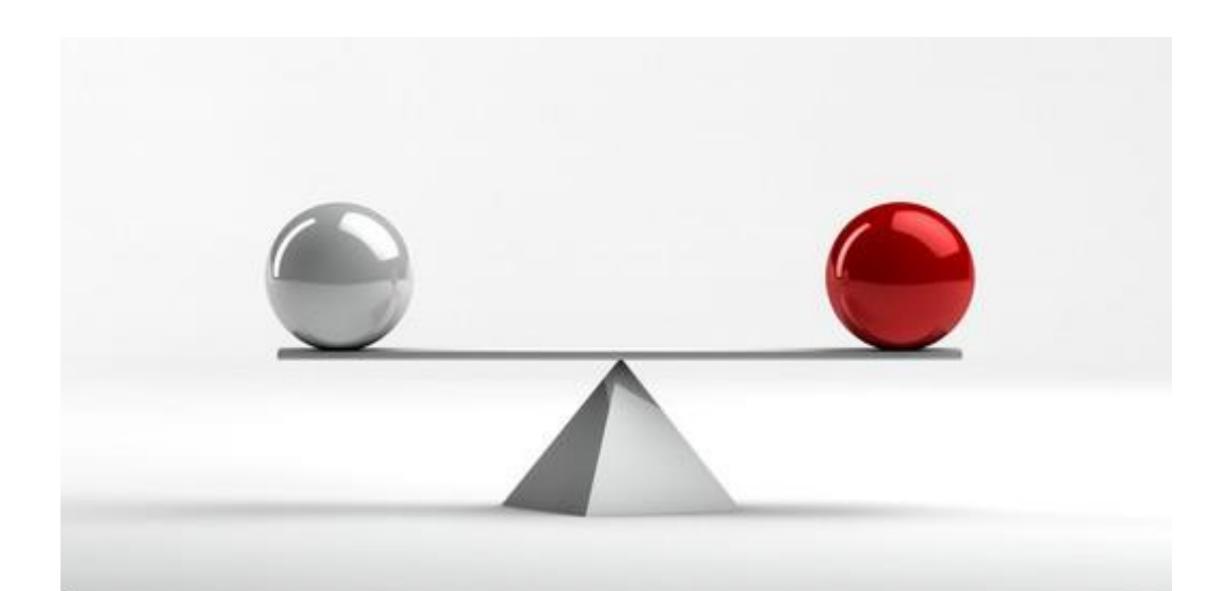
IP Assets value for the investors

- Investors tend to focus on the defensive significance of IP Assets: the goal is to protect the company's own products,
- It is a **narrow point of view** that entirely misses the full value of these assets.
- YES, the correlation to the creation of barriers to entry is important
- But IP assets are also the key demonstration driver of the Company value
- IP value is contextual, as it largely depends on the IP holders and the uses they find for the IP Assets





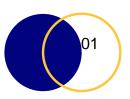
Formalised vs non formalised IP = the secret sauce





Communicating IP Assets value

- In the analyzed cases, the communication of non formalized assets(confidential information, secrets, know-how) is understated
- However, the non formalized assets often carry more value than the patent assets.
- Their importance grows when due diligence is being carried out
- A patents cover a technology that is not deployed in the market yet, a factor that determines the current market value of patents.
- The non formalized assets, cover a knowledge that is unique and may last much more than a patent
- But they are linked to people: implications?







The communication of the "secret sauce"

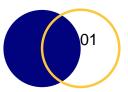
- The "magic" in creating value
- The proprietary tech
- The proprietary Know -how
- The Commercial leads
- A picture is worth thousands words
- A demo is worth thousands pictures





Communicating the IP Assets value

- As IP Assets fill an increasingly larger role in startup funding, and as more types of investors and financial instrument show up in the market, the communication of IP valuation is the key value driver.
- Intangible assets prevalence vs. tangible assets
- the IP Value which resides in the formalized IP and non formalized IP
- The contextual nature of IP asset: the direct link between BP/Pitch and the demonstration of the potential









EUIPO selected value correlations of IPR ownership

		Number of employees	Revenue per employee (EUR '000/year)	Wages per employee (EUR '000/year)
Non-IPR owners	S	5.1	148.6	29.8
IPR owners	Any IPRs	13.5	178.6	35.6
	% difference compared with non-owners	163.8%	20.2%	19.3%
	Patent owners	28.7	202.4	45.5
	% difference compared with non-owners	460.1%	36.3%	52.6%
	Trade mark owners	13.5	179.6	35.0
	% difference compared with non-owners	164.3%	20.9%	17.4%
	Design owners	29.1	196.3	38.7
	% difference compared with non-owners	467.9%	32.2%	29.7%

(Source: EUIPO 2019 and 2021)





Factors for development of IP rating tool

- LEADERSHIP4SMEs is developing an original <u>IP Rating for high growth for SMEs/Startups</u> as a source of feed-back to assess the pre-level of IP protection and the likelihood to become an HGF.
- The <u>correlation between the use of IPR and the high growth potential</u> through indicators combining IP and other variables predicting the high growth potential for SMEs and Startups have been elaborated in literature:
 - EUIPO 'IP rights and firm performance'
 - KMU FORSCHUNG AUSTRIA
 - Universität Stuttgart
 - University of Padova
 - Elsevier Technovation





Correlation between IP rights and firm high growth

Prior IP filings perform best as HGF predictors

The likelihood of becoming an HGF is 17% higher for SMEs that have filed at least one European IPR, compared with 6% for those that have only filed national IPRs. This difference is especially marked in the case of patents: SMEs that have filed at least one European patent are 34% more likely to become an HGF.

• SMEs using bundles of trade marks, patents and designs instead of a single category of IPR are even more likely to achieve high growth.

IP bundles involving trade-marks patents ,designs, systematically outperform (+33%) other bundles and single IPR categories, thus suggesting that trade-marks are the basic building block of effective IP bundles. Trade-mark registration is related to market entry and thus turnover growth.

The predictive power of patents is high in low-tech industries

Food products and textiles: the prior filing of a European patent is associated with a 172% increase in the likelihood of the SME subsequently experiencing a high growth period.

Combining formal Bundles of IPRs and trade secrets confers a strong appropriation positioning



leadershIP 4SMES

IP Rating for High Growth Tool/2

- 1. IP Robustness
 - Prior IP filing
 - Sector of activity
 - IP Economic valuation
- 2. Company Performance
 - Funding
 - Annual Revenue
 - Company age
 - Company size
- 3. IP Strategy effect
 - IP management and strategy





Comparison of initial and final rating on beneficiaries

#	Name of Company	Country	Initial Scoring	Initial Rating	Final Scoring	Final Rating	Note
1	Company 1	Italy	140.00	В	300.00		Change of scoring due to supporting the beneficiary to identify IP strategy and IP economic valuation
2	Company 2	Greece	405.00	A2	510.00	A1	Change of scoring due to supporting the beneficiary to identify their Trade secrets in the company and help them with certain protocols to avoid any risk and IP economic valuation
3	Company 3	Belgium	435.00	A1	525.00	A1	Change of scoring due to IP economic valuation
4	Company 4	Finland	230.00	А3	345.00	A2	Change of scoring due to supporting the beneficiary to enhance their IP strategy and implement them
5	Company 5	Italy	205.00	А3	307.50	А3	Change of scoring due to supporting the beneficiary to identify IP strategy
6	Company 6	Switzerland	230.00	А3	240.00	А3	Change of scoring due to supporting the beneficiary to register trademarks
7	Company 7	Switzerland	360.00	A2	450.00	A1	Change of scoring due to IP economic valuation





Key Learning Points

- IPR management services require an **approach** combining diverse competencies : business planning, IP protection and strategy formulation, technology foresight.
- It is a **new multidisciplinary job**, aligning IP protection strategy to **business development goals** and **investors needs**.
- IP management coaching is to **facilitate the decision making process** in a company, regarding market selection, technology positioning and investments.
- As illustrated above, the IP management services can be shaped according to the TRL of the technology while a IP rating can be deployed according to the presence of indicators which can be considered suitable precursors of high –growth firms.





Thank you!





Session 2



ICU4covid Tele(intensive care) medicine throughout Europe

Lukas Martin, University Hospital RWTH Aachen and Clinomic Group GmbH



Cyber-Physical Intensive Care Medical System for Covid-19

ICU4Covid: Tele(intensive care) medicine throughout Europe

Priv.-Doz. Dr. Lukas Martin, MD, MHBA

Introduction to Aachen















Challenges in Intensive Care Medicine



- The demand for intensive care will double until 2030
- Massive shortage of specialists at the patient bedside
- No ubiquitous expertise in intensive care medicine



- Non-medical activities take up 50% of working time
- Exponential increase in data
 - 1.000 datapoints per patient per hour
 - 30% growth per year



- Most cost-intense unit in the hospital
- Stressing economic burdens in European healthcare systems



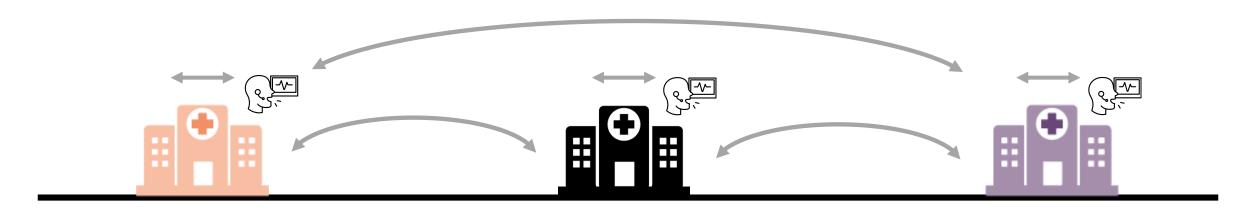
Vision ICU4Covid

Deliver intensive care medicine fit for the fight against COVID-19 to the EU citizen and the health workforce rapidly and at scale by clinically validating and deploying the Cyber-Physical-system for Tele- and Intensive Care Medicine (CPS4TIC)

The best medical treatment to: Everyone, Everywhere, Any time



Data-driven Tele(intensive) care medicine



University Hospital Hospital

Interdisciplinary, location-independent collaboration

Telemedicine to cooperating clinics or regional and national network solutions

- > Professional exchange with intensive care colleagues at another location
- Daten-driven, interoperable technology, open data formats



MONA Medical Onsite Assistant

Telemedicine with Tele**ICU**

Mona provides **advanced telemedicine** to improve access to high-level intensive care at the patient bed

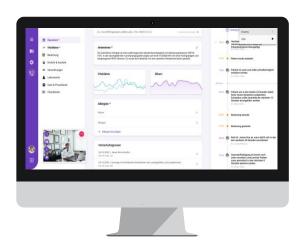
Improving the treatment and process quality

Enables clinicians to securely perform telemedicine through an **encrypted audio-video connection**

During the consultation, clinical partners will have the chance to **discuss patient cases** with other clinical specialists

No specialized hardware is required













ICU Hub Germany (Central hospital - UKA (central hospital)

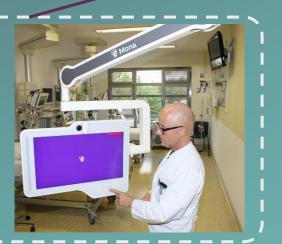
| Jülich Hospital - JUL (peripheral hospital)





Düren Hospital - KHDN (peripheral hospital)

Bethlehem Hospital – BETH (peripheral hospital)







ICU Hub Latvia

Paula Stradina Kliniska Universitates Slimnica











Improving Quality of Care



Multicenter stepped-wedge cluster randomized controlled trial in North Rhine-Westphalia, Germany



Advanced training plus teleconsultations from intensivists and infectious disease specialists 24/7 on demand

Patients (N=159,424) 4 randomized clusters

10,585 inpatients (17 hospitals) with Staphylococcus aureus bacteremia or patients needing intensive care



148,839 outpatients (95 outpatient physicians) with a suspected infection



Significant increase in guideline adherence for managing:

- S. aureus infection
- Sepsis in critically ill patients



Higher likelihood of treating outpatients per antibiotic therapy guidelines for:

Uncomplicated upper respiratory tract infection



Asymptomatic bacteremia



Lower likelihood of extension of postsurgical prophylactic antibiotic treatment



5% reduction in sepsis-related mortality



Summary:

Expert telecommunications increase guideline adherence and treatment guality in intensive care and infectious disease management, creating added value for critically ill patients and those with infectious disease.



Scaling Up throughout







Priv.-Doz. Dr. Lukas Martin, MHBA

Senior Consultant Intensive Care Medicine
University Hospital RWTH Aachen
Chief Medical Officer and Co. Foundary

Chief Medical Officer and Co-Founder
Clinomic Group GmbH







Session 2



PROCURE4HEALTH

Donna Henderson, DIGITAL HEALTH, SCOTLAND



The European *community* of healthcare innovation procurers



www.procure4health.eu





Session 2



SHAFE

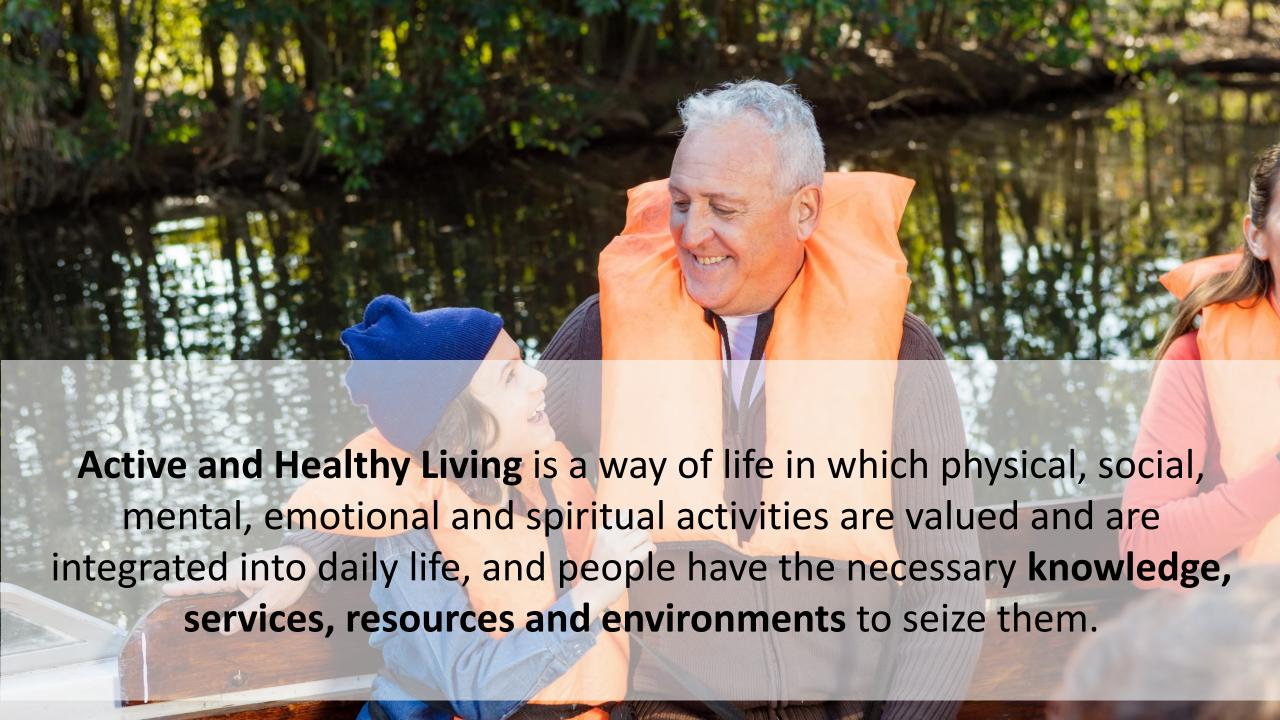
Carina Dantas, SHINE 2EUROPE

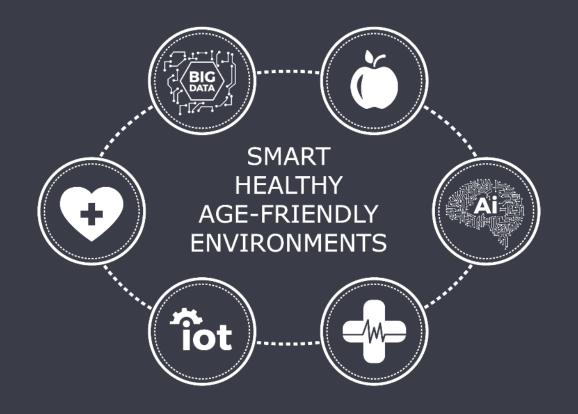
Taking the world a step forward

Carina Dantas

SHINE

2Europe





STAKEHOLDERS NETWORK

SHAFE

A new concept was created since 2017, based on the desire to implement Smart Healthy Age-Friendly

Environments (SHAFE) across Europe, fostering happier and healthier people in all communities.

This idea took shape and became a solid movement.









SHAFE began as a Thematic Network, approved by the European Commission, with the ambition to draw policy makers, organisations and citizens' attention to the need of better alignment between health, social care, built environments and ICT, both in policy and funding.

The conclusions of this extensive work in 2018, gathering over 160 organisations as partners, was delivered to the European Commission and Member States in a Joint Statement and a Framing Paper in December 2018.

After this, SHAFE evolved to a European **Stakeholders Network**, which is currently working to achieve better COOPERATION and IMPLEMENTATION, as the major challenges for this next period.

ASSOCIATED PARTNERS

~170 ORGANISATIONS





















































































































































































































































































































































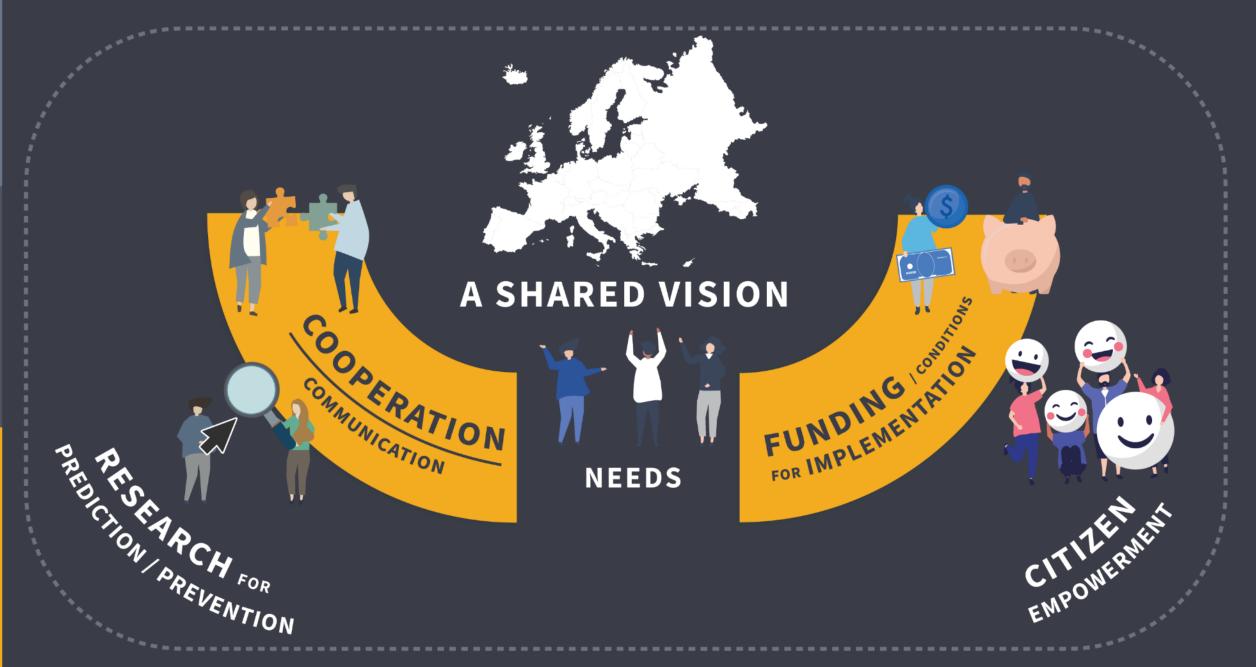








JOINT STATEMENT ON SMART HEALTHY AGE-FRIENDLY ENVIRONMENTS



In the aftermath of the pandemic, what do we need for digital uptake?



citizens need to improve:

- digital skills
- health literacy
- engagement and democratic participation
- less inequalities on access

ENVIRONMENTS have as major challenges:

- house retrofitting
- digital infrastructures
- public spaces & mobility
- climate neutral solutions

and, finally, HEALTH AND CARE need:

- reliable accessible big data
- integrated and personcentered pathways
- long-term funding solutions/ business models

We acknowledge that all these challenges are interconnected and that a global approach is needed!

International
Interdisciplinary Network
on Smart Healthy
Age-friendly Environments



With researchers and stakeholders from all sectors.



ChairCarina Dantas



Vice-Chair
Willeke van Staalduinen







NET4Age-Friendly | International Interdisciplinary Network on Smart Healthy Age-friendly Environments

This COST Action main goal is to foster awareness and support the creation and implementation of smart, healthy indoor and outdoor environments for present and future generations.

Public authorities, standards organisations

Academics and scientists



Citizens

Businesses, caregivers, and non-governmental organisations



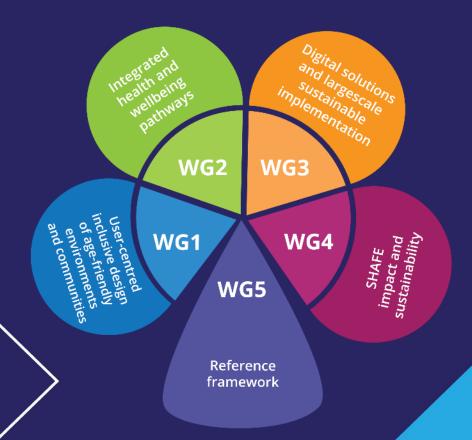


MANAGEMENT
COMMITTEE
51 Countries
FULL NETWORK
~485 participants

Establishment of local or regional ecosystems to work on health & wellbeing in an inclusive digital world.

With citizens, public authorities, businesses, NGOs and researchers.

They will be supported by 5 Working Groups.











EURAHL European Active and Healthy Living European Active and Healthy Living





















HEALTH AND WELLBEING THROUGHOUT THE LIFE COURSE

To promote active and healthy living throughout the lifespan, an integrated and holistic approach on the physical and mental development of children and adults is crucial.

We recommend the **CREATION AND MAINTENANCE OF LOCAL, REGIONAL OR NATIONAL ECOSYSTEMS** in which all citizens, researchers, business, NGOs, health and social care professionals and authorities are enabled to cooperate with each other.

Training opportunities, joint learning of skills regarding healthy lifestyles for all ages, ICT usage, safe housing and independent living, maintained and safe outdoor spaces are all **KEY AREAS FOR ACTION**, along with financial security, online connectivity, accessibility and inclusiveness for all.







PROMOTING LIFE-LONG LEARNING and ENABLING PARTICIPATION

Technology is growing at a fast pace and is often not looked at through the lens of older adults or those with less capabilities. Also, the pandemic enhanced the trend to higher efficiency in public services and cut spending by turning them completely digital.

But looking at the future, a lifelong approach with **DIFFERENT AND TARGETED LITERACY MEASURES**, fit to different age ranges is needed. Grassroot organisations are the most adequate to provide them.

We propose to stress the continuous **ADAPTABILITY AND PERSONALIZATION OF ENVIRONMENTS and ICT SERVICES** to the evolving needs of all people as they age.

COMMUNITY PARTICIPATION needs to be enabled as a valuable tool for continuous feedback and broader engagement in the use of ICT tools.





People should not need to adapt to environments or solutions



We advocate for solutions and environments that include, adapt, grow, and respond to our personal needs, at any age or condition







A concerted agenda to SHAFE

DIGITAL ACCESSIBLE **ENVIRONMENTS** SOCIAL CARE **SHAFE HOUSING HEALTH PEOPLE & COMMUNITY**

IT'S ALL ABOUT PEOPLE!





www.mayonews.ie





Questions & Answers



"Success is not final; failure is not fatal: It is the courage to continue that counts."





shine2.eu

shine2europe



Carina Dantas

carinadantas@shine2.eu

+351 936 498 277

SHAFE | https://shafe.eu/

NET4Age-Friendly | https://www.net4age.eu/

Session 3



Session 3: Selected Good Practices from AHA Reference Sites

Moderator: Jawad Hajjam

Session 3



JOB RALLY – DEVELOPPING THE ATTRACTIVENESS OF HOME CARE JOBS: AN INITIATIVE COORDINATED BY GERONTOPOLE NOUVELLE-AQUITAINE, FRANCE

Erika Jouhet, Nadège Dubernard-Nègre, REGION NOUVELLE-AQUITAINE

Murielle Bouin, GERONTOPOLE NOUVELLE-AQUITAINE

Strasbourg Orléans

NOUVELLE-AQUITAINE REGION

Erika JOUHET

Head of the Health and Silver Economy Unit, Nouvelle-Aquitaine Region

Murielle BOUIN

Director, Gérontopôle Nouvelle-Aquitaine

RSCN - AHA Awards Ceremony Brussels, 10 October 2022







> The regional organisation in Nouvelle-Aquitaine federating stakeholders for active and healthy ageing

> A public interest group with over 200 members

Institutions and public bodies

Training, research and innovation organisations

Public and private funders



Sanitary, medicosocial and social

User associations Businesses and economic actors





A job rally to develop the attractiveness of home care jobs

IN NOUVELLE-AQUITAINE

















WHY A JOB RALLY?



CONTEXT:

The home care sector is one of the largest growing sectors in France.

Challenges:

- an increasing demand due to the ageing population
- difficulties in finding and keeping qualified staff
- a complicated regulatory framework







WHY A JOB RALLY?



OBJECTIVE:

ENHANCE THE VALUE of home care jobs

in order to attract people to:

- DISCOVER the different aspects of these professions
- UNDERSTAND the possible career path(s)
- and therefore enable them to CHOOSE or not this profession with full knowledge of its aspects

REGIONAL HEALTH AND CARE PRIORITY:

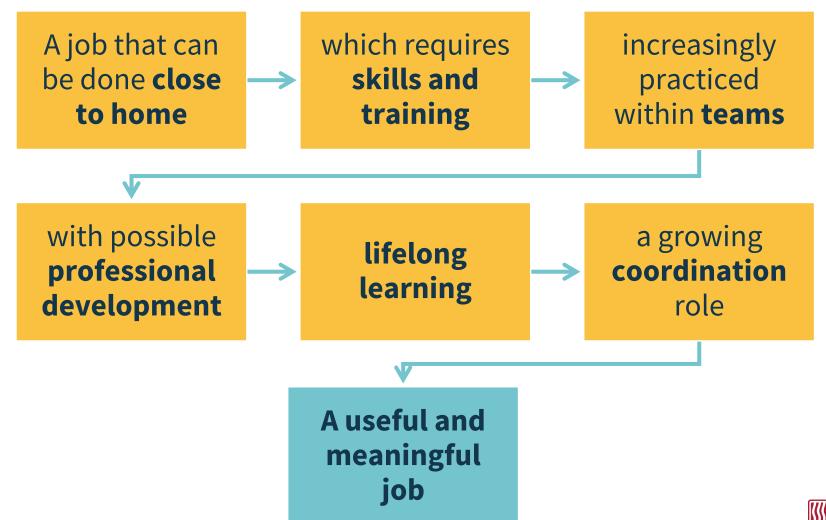
Nouvelle-Aquitaine Region's silver economy 2018-2021 roadmap, axis 2 "Helping people to age well": "Enhancing the value of independent living professions: quality, recognition, job development"







KEY MESSAGE

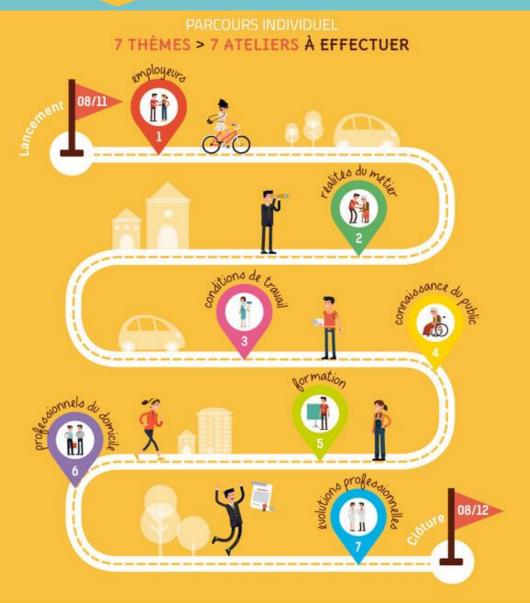








THE JOB RALLY: 7 thematic workshops during 1 month











LARGE SCALE DEPLOYMENT

A "Practical toolkit for project leaders who wish to organise a job rally to discover home care jobs" including a methodology to set up this initiative with open-source documents



- Project governance
- Partnerships
- Workshops
- Management tools
- Opening and closing ceremonies
- Communication and dissemination
- Project evaluation

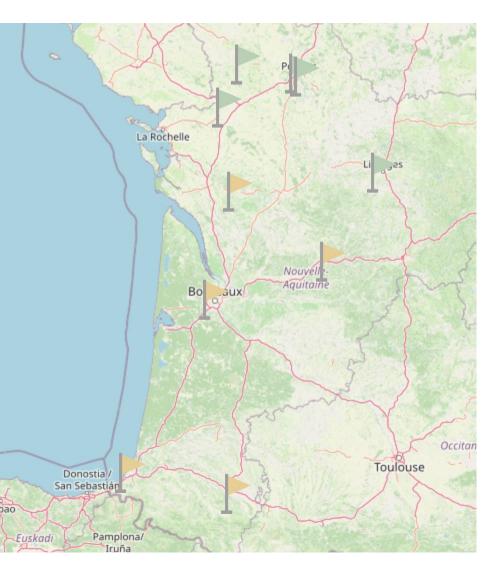








LARGE SCALE DEPLOYMENT



- 10 Job Rally editions organised in 7 different Départements (last one in May 2022 in Bordeaux)
- More than 1 300 participants overall







WHAT IS THE IMPACT OF THE RALLY?

- The rally enabled participants to:
 - gain a better understanding of the sector
 - build their ecosystem
 - for those interested: continue their integration into the sector (training, internships or even employment)
- A good partnership dynamic has been established (between players who were nevertheless in competition)

More information at www.rallyedelaidealapersonne.fr







KEY LESSONS

Project governance

A steering group that shares the same objectives with a clear division of tasks

Partnerships

- Ensure the involvement of the diversity of home care actors
- Identify the partners likely to organise workshops

Workshops

- Invite partners to co-organise workshops to enable participants to cover different themes within the same workshop
- Propose a readable, coherent and comprehensive programme
- Organise different types of courses to adapt them to groups, especially student groups

The most important is to involve as soon as possible organisations working on access to the labour market to reach a large audience.

It is key to the success of the initiative!



Strasbourg Orléans Dzaoudzi

Thank you!

Erika JOUHET

Head of the Health and Silver Economy Unit, Nouvelle-Aquitaine Region

Murielle BOUIN

Director, Gérontopôle Nouvelle-Aquitaine

RSCN - AHA Awards Ceremony Brussels, 10 October 2022





Session 3



PERSON-CENTERED CARE MODEL - BASQUE COUNTRY, SPAIN

Esteban De Manuel Keenoy



Person-centred care model Basque Country Reference Site

Esteban Manuel Keenoy
Director - Kronikgune Institute for Health Services Reseach



Basque Country general features

- High level of self-government and own fiscal autonomy (own system of taxation).
- Ministry of Health of the Basque Government control Health Services
- Ministry of Equality, Justice and Social Policies defines the social policies and social services, managed by local and provincial authorities.



- Osakidetza Basque Health Service is composed by 13 Integrated Healthcare Organizations (IHO).
- Highest investment in R&D in Spain (around European average.)

Basque Autonomous Community

2.2 million population; 7.235 Km²

> 23% population are >65 years old (2021)



Basque Country strategic framework

Health and care frameworks



Basque Strategy of Active Ageing 2015-2020



Health Ministry Strategy 2021-2024



Social and Health Care guidelines 2021-2024



Basque Strategy for Governance with the Elderly 2019-2022



Research and Innovation Strategy in Health 2022-2025



Priorities:

Healthy ageing life-course approach
Person-centred care model,

Digital transformation frameworks



PCTI 2030: Smart Specialisation Strategy



Digital
Transformation 2025



BASQUE GOVERNMENT

System scaled Basque Practice

Person-centred care model



Focus in...

increasing disability-free life expectancy, boosting prevention and health promotion in a whole life-course approach and transform citizen health and care system towards a person-centred care model.



Person-centred care model

Improve population health outcomes ensuring continuity of care and coordinating health and care actors (professionals, patients, caregivers).

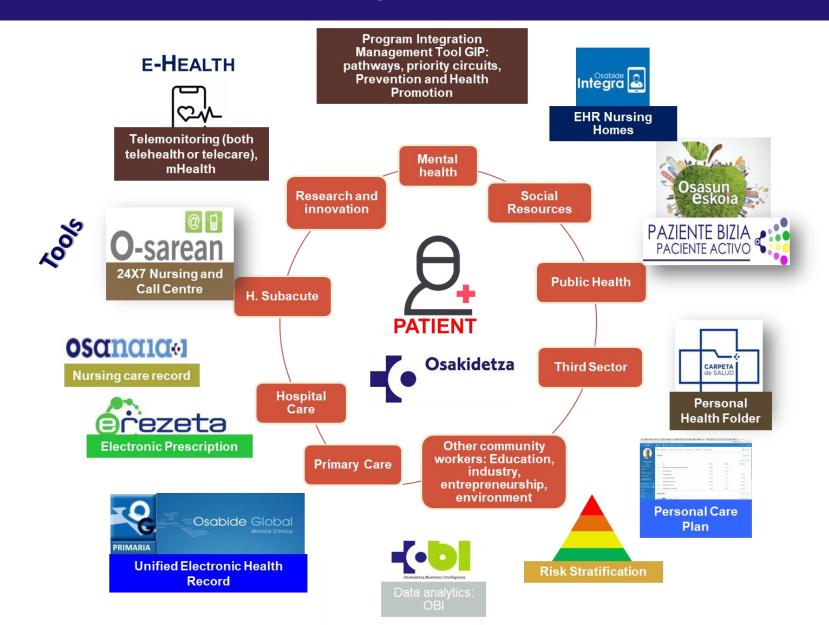


Main components:

- Integrated Healthcare Organizations (IHOs)
- Basque population risk stratification
- Integrated Intervention Plans
 - Nursing new profiles
 - New School of Health



Osakidetza healthcare system digital transformation





Evidence Data in 2021 (vs 2020)



244,934 calls made to the e-health centre (-46%).



3,805,959 accesses to the PHF (+142%)



271,017 digital professionals' interconsultations (+12%).



24,574,900 telephone consultation in PC 772 (+33%).



3,705,825 web appointments (+215%)



1,968,889 visits to the School of Health webpage (+224%).



Key messages for Person-centred care model

Clear strategic vision has provided leadership, explicit support and capacities to transform the health system towards person-centred care model.

Strong and maintained investment in digitalization and e-Health deployment to support integrated care and

Reinforcing organizational, functional and clinical coordination has improved **continuity and person-centred care** both at health and social care levels.

Adapt and advance **into a digital world** with an increasing role of robotisation, Al, electronic communication, cyber-security and big data, ensuring **better health outcomes**, **person decision making capacity and equity**.



Eskerrik asko! Thank you very much!

Euskadi, auzolana, bien común



Session 3



TRAINING NURSING HOME PROFESSIONALS TO WORK IN THE CONTEXT OF THE PANDEMIC

Sandra Pais, COORDINATOR OF THE ALGARVE ACTIVE AGEING REFERENCE SITE; UNIVERSITY OF ALGARVE, POTUGAL



Training Nursing Home Professionals to work in the context of the pandemic

Sandra Pais
University of Algarve







Algarve



























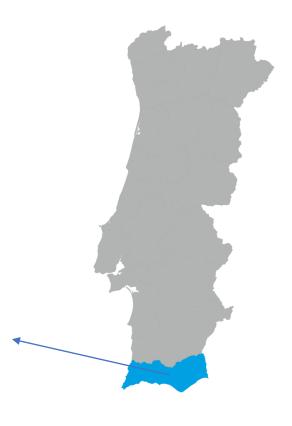
Portugal Population: 10.352.042

Algarve Population: 467.475

≥ 65 years old: **110.980 (23.7%)**

Area - 5000Km²

5.6 % of National Territory



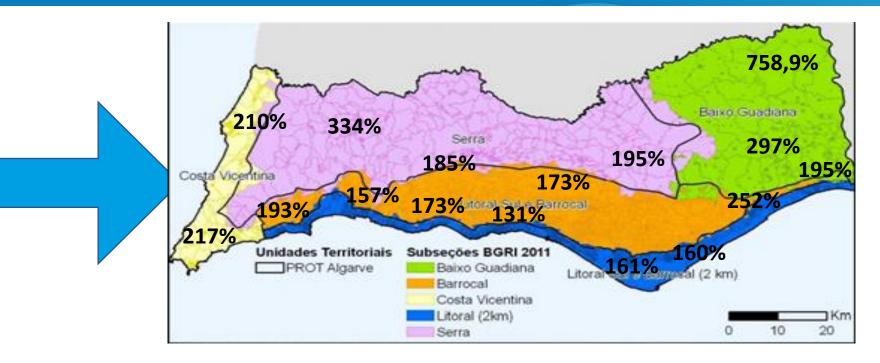
Algarve





 66% of the population of the Algarve lives in just 22% of the territory.

• 49% live within 2 km of the coast (9% of the territory).



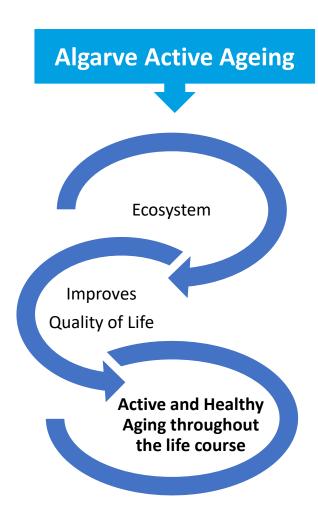
	Ageing Index							
	1960	1981	2001	2011	2014	2017	2019	2021
Portugal		45.4	101.6	125.8	138.6	153.3	164.1	182.7
Algarve	44.7	75.2	127.5	131.0	194.9	141.6	145.4	176.9

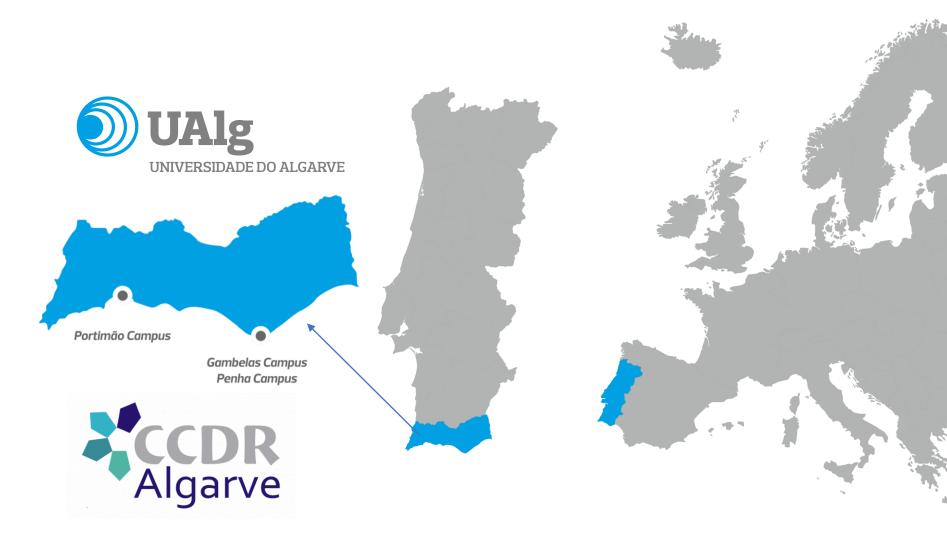
10 of the 16 Municipalities Have higher Ageing than Nacional mean

Who we are?









Who we are?



















Câmara Municipal Vila Real Sto. Antóni





















































































MISERICÓRDIA

SAUDE 360

SANTA CASA DA MISERICÓRDIA





RUTIS

Santa Casa da Misericórdia































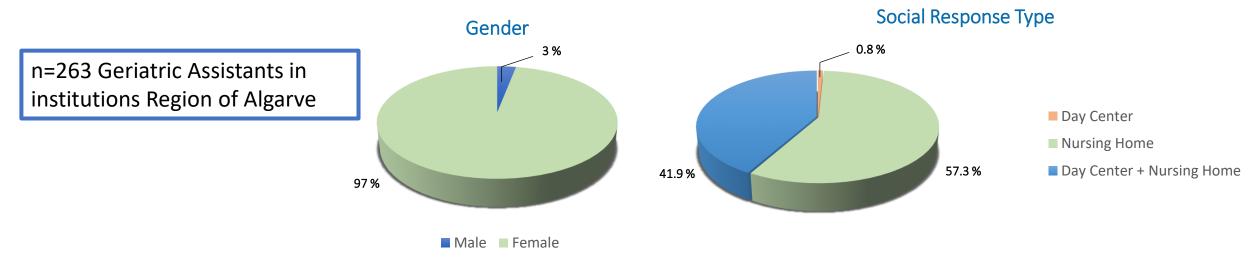


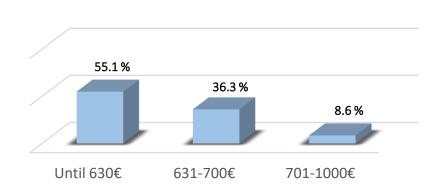


2019-Geriatric Assistants Profile in the Algarve



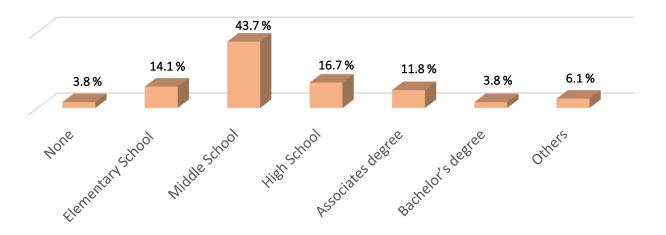






Salary

Educational Level



COVID-19 Pandemic in Portugal



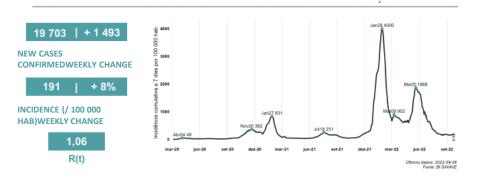


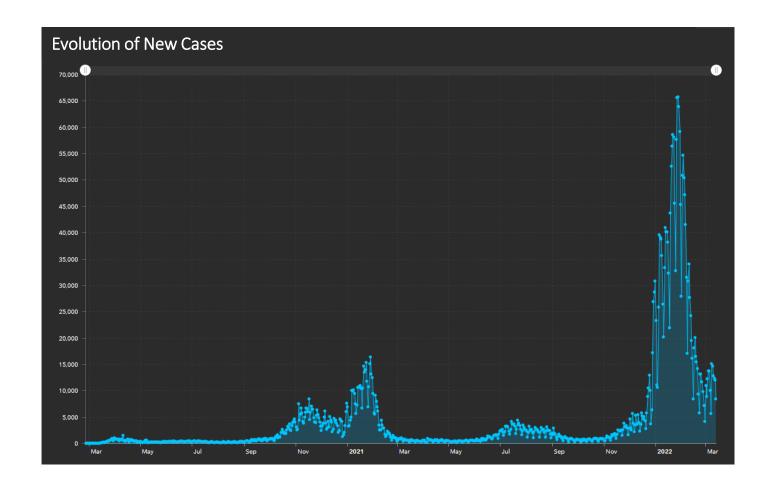
 $04.03.2020 \rightarrow 05.10.2022$

5.500.921 cases

25.082 deaths

NEW CONFIRMED CASES ACCUMULATED OVER 7 DAYS | PORTUGAL





Survey –Based Study in initial phase of the pandemic









Article

COVID-19 Preparedness and Perceived Safety in Nursing Homes in Southern Portugal: A Cross-Sectional Survey-Based Study in the Initial Phases of the Pandemic

Óscar Brito Fernandes ^{1,2,3,4,*,†}, Pedro Lobo Julião ^{4,5,†}, Niek Klazinga ^{2,‡}, Dionne Kringos ^{2,‡} and Nuno Marques ^{4,5,‡}

- n= 720 (from March to July 2020)
- 93% female, 6 % male;
- 41 % had only middle school education (9 years or less);
- Mean age 45 (11);
- Had a long-lasting work contract (55%);
- Worked full-time (90%).
- Workers from 2 regions Algarve and Alentejo

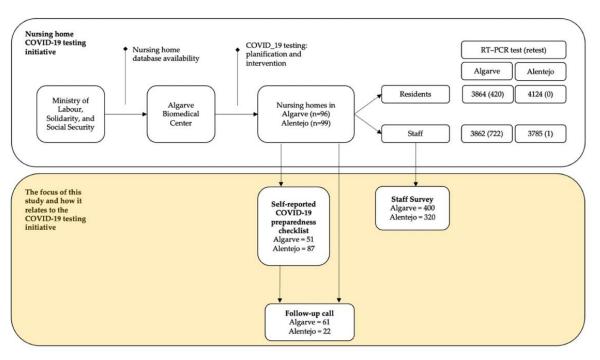


Figure 1. Descriptive frequencies of the nursing home COVID-19 testing initiative and the unfolding of this study, in Algarve and Alentejo (Portugal), amid the initial phases of the pandemic (March to July 2020).







- Poor communication channels, both internal and external, often failing to disseminate;
- The contingency plan among key stakeholders and engaging with health and other competent authorities;
- Inexistent or poor planning to isolate or transfer residents if needed;
- Poor surveillance systems to monitor for symptoms among residents and staff;
- Insufficient planning to overcome hindrances related to staff shortages and absenteeism, and infrastructure constraints (e.g., bed overcapacity in isolation rooms);
- The inexistent monitoring system of the effectiveness of the measures aiming at addressing; behavioral factors, both at the institutional and individual level;
- Misuse of personal protective equipment attributed to poor training and a generalized shortage of specific equipment (e.g., gowns and FFP2 face masks).

Training Nursing Home Professionals to work in the context of the pandemic





Promoters:









- 5 training days total duration of 35 hours.
- B-learning.

Aims:

- Special focus on how to interact with (potentially) infected residents
- Improve the overall capacity of nursing homes
- Ensure staff use adequate personal protective equipment in their daily activities
- Strengthen safety culture and promote work environments that support their well-being and mental health

Training Nursing Home Professionals to work in the context of the pandemic





Regional Delegation	N.º Actions Initiated	N.º Trainees Covered					Training	N.	N.º Trainees Certificated			Rate	
		M	F	Total	Target	% Execution	Hours	Actions Concluded	M	F	Total	Certification	Nº Institutions
Norte	17	13	299	312	400	78%	10 808	17	13	238	251	63%	17
Centro	14	12	231	243	300	81%	8 164	14	10	210	220	73%	15
Lisboa	13	13	186	199	400	50%	6 132	13	8	134	142	36%	13
Alentejo	13	21	238	259	200	130%	8 666	13	18	214	232	116%	13
Algarve	11	29	221	250	140	179%	8 022	15	22	176	198	141%	21
Total	68	88	1 175	1 263	1 440	88%	41 792	72	71	972	1 043	72%	79

Team: Pedro Julião (MD); Oscar Brito (PhD); Nurses: Filipe; Mauro Mota; Nita Simone, Gisela Braga, Lénia Ferreira, Elizabete Espinheira e Cristina Santos

Promoters:





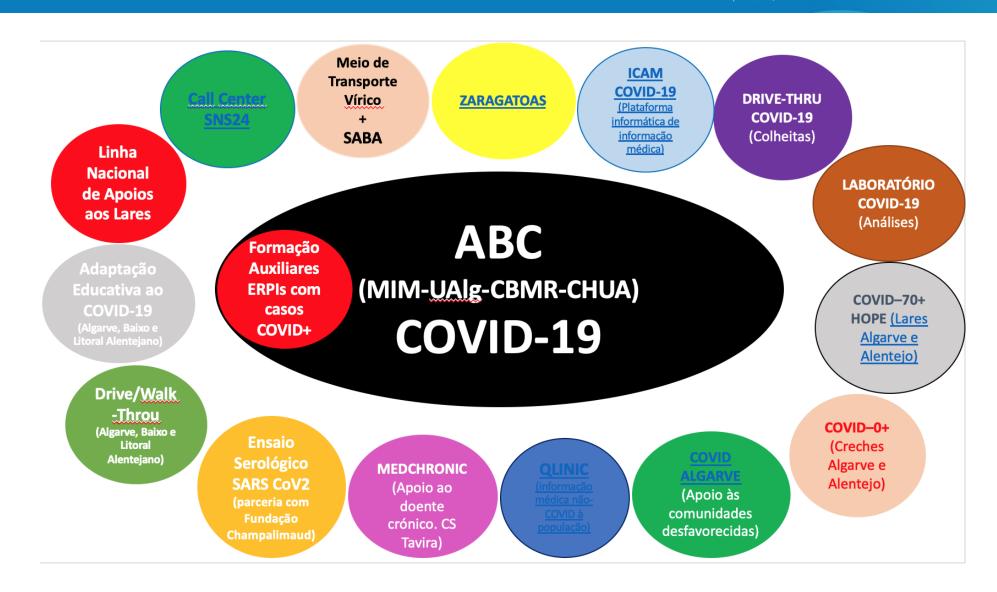




Pandemic Responses







Impact of the Pandemic Responses





- Portugal is one of 7 EU countries with more cases but is below the EU average in the number of deaths.
- Portugal has one of the lowest % of covid deaths in nursing homes in the EU (27% by the end of 2021) (computed over the total of covid deaths).

The Region of Algarve through ABC and the References site A3 Ecosystem is recognized Nationally as an example of the importance of Regional organization and the Quadruple helix innovation models to respond to urgent populational needs such as the COVID-19 pandemic.



















RESEARCH AND INNOVATION PRODUCTS IN HEALTHCARE AND BIOTECHNOLOGY: THE REGIONAL INNOVATION ECOSYSTEM OF CRETE

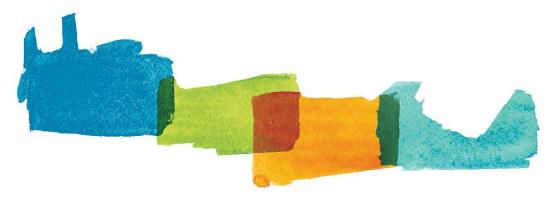
Angelina Kouroubali, RESEARCHER, FOTH, CRETE





Innovation in Healthcare and Biotechnology The Regional Ecosystem of Crete

Dr. Angelina Kouroubali Researcher, FORTH











Crete ecosystem of Health & Biotech innovative companies

























Crete













A highly competitive

biotechnology spin-off

ecosystem was formed in

commercialization of the

healthcare and

Crete due to the



The largest Technology Transfer Offices Network in Greece coordinated by FORTH





























INSTITUTE OF COMPUTER SCIENCE

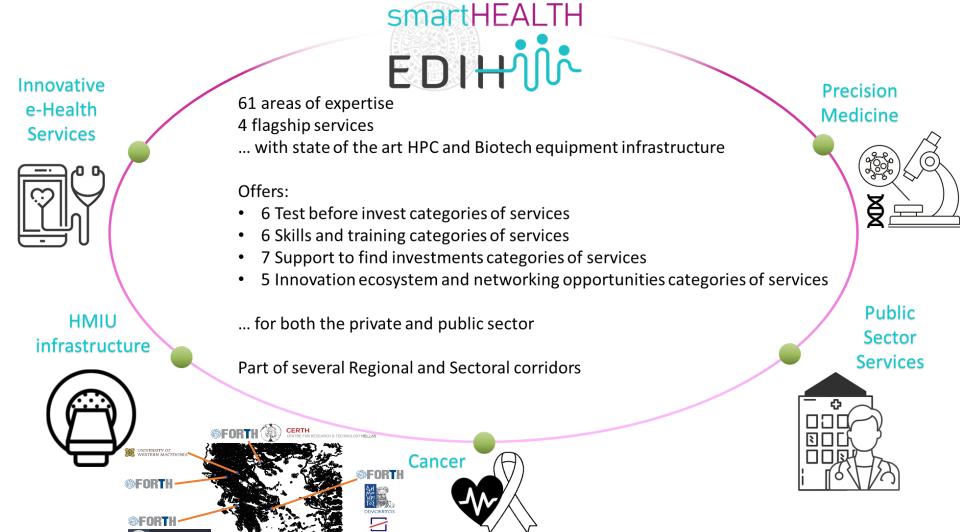
Hellenic Digital Health Cluster



- Founded in 2021
- Strengthens the resilience of the Greek digital health ecosystem through networking and supporting actions
- Builds the innovation capacity of its members, especially SMEs, by providing or channeling specialised and customised business support services and upskilling
- HDHC ecosystem includes: i) academia/research, ii) companies in the ICT/Health sector (HEALTH IT), iii) Healthcare units, iv) startups and SMEs producing medical devices, sensors and wearables, v) innovation actors and consultancies
- www.hdhc.gr / info@hdhc.gr



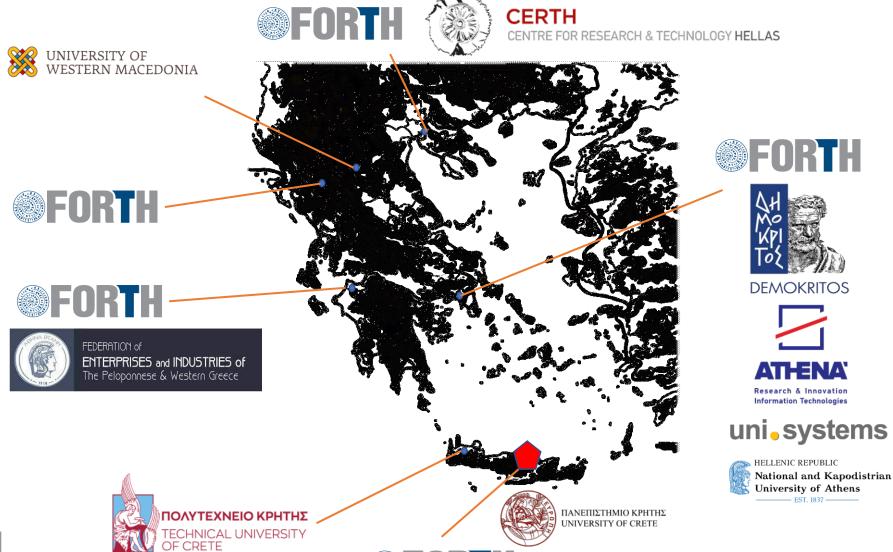
smartHEALTH: Precision Medicine and Innovative E-health



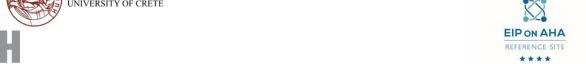




European Digital Innovation Hub for Smart Health















Dr. Angelina Kouroubali Researcher, FORTH-ICS eipaha@ics.forth.gr kouroub@ics.forth.gr

Networking break



LUNCH

Return at 14:15



Session 4: Round Table – Aligning Regional Policies and Priorities Towards Developing Smart, Healthy, and Age-Friendly environments

Moderator: Maddalena Illario



Session 5: Awards Ceremony

Moderator: John Farrell

Keynote speaker



Keynote Address

Marco Marsella –
Head of Unit – eHealth, Well-Being and Ageing
DG CONNECT - European Commission



Session 6 - Concluding Remarks, Announcements, Close

John Farrell